



Advancing Pharma Opportunities

InvestPR Presentation at PIA Annual Meeting

ABOUT ABOUT

Invest Puerto Rico



About Us

Invest Puerto Rico

MANDATE

Invest Puerto Rico, a not-for-profit 501c3, was created by Act 13-2017 as the official business attraction organization for the island, leveraging the expertise of the private and public sectors.

MISSION

Promote Puerto Rico as a competitive investment jurisdiction to attract new business and capital investment to the island.

VISION

Serve as a transformational and results-oriented accelerator of economic development in Puerto Rico.



HISTORICAL RESULTS

Incoming Business and Investment are Fostering Economic Development



Expansion Efforts in Bioscience

Pharmaceutical + Medical Devices

2019-2024



~2,822

New Jobs Committed

~\$1,143MM

Investment Committed

Expansion Efforts in Bioscience

Pharmaceutical + Medical Device

2019-2023



~1,086

New Jobs
Committed

~\$538MM

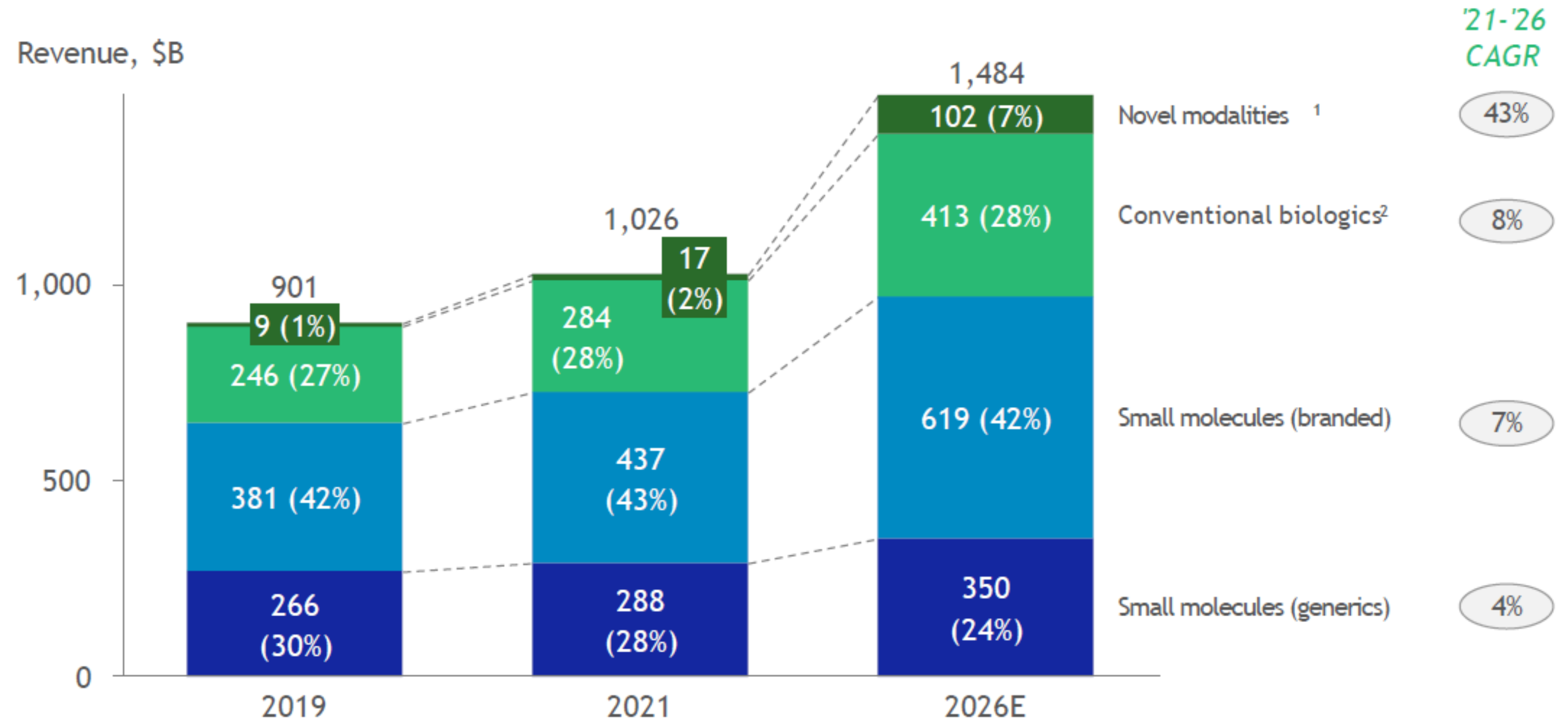
Investment
Committed

Our Strategy

Shifting Modalities

Shifting modalities | Globally, biopharma industry is increasingly shifting towards biologics and novel modalities

Global pharmaceutical industry revenue (\$B)



“Small molecule production has been the bread and butter of Puerto Rico forever”
- CDMO expert

“Puerto Rico has a lot of small molecule manufacturing capacity and capability, with a lot of experienced talent”
- Biopharma expert

*Boston consulting Group sources 2023

Building Upon Legacy

Focus Areas

Biotech Innovation | R&D

From Research & Development
To Commercialization



Supply Chain Resilience



Identify Key
component suppliers



Work on attraction efforts

Priority Companies

To address vacancies

- Generic Manufacturers
- Biopharma's that have Phase 1 & 2 Branded drugs
- Biopharma CDMO's that have high supply chain concentration in one place



To establish new facilities

- Biopharma's or CDMO's of essential medicines in national interest to onshore
- CDMO's focused on novel modalities and supporting biotech
- Biopharma's that are capacity constrained



Focus & Events

Geographic Focus & Next Attraction Events



Primary Markets

Focus reach on primary markets (NY, NJ, PA, CA, TX, FL, MA and IL) and direct sector efforts to medium-sized operations in markets where there is concentration of the industrial sector and/or value proposition of Puerto Rico makes it relevant



Europe & Asia

Target relevant markets in sectors where companies would find an advantage in Puerto Rico. For example, in Germany and India we have seen traction so far.

**BIO-EUROPE
SPRING®**

March 18 - 20

**Site Selectors @
Puerto Rico**

April 15 - 18

Bio International
Convention

June 3 – 6th

FIME

By Informa Markets

June 19 - 21



Next Steps

How can we collaborate and support each other?

- ▶ Serve as ambassadors of Puerto Rico's value proposition and spread the word aligning to our narrative and messaging
- ▶ Lean on InvestPR as a strategic thought partner and connector to resources that can further advance the island's transformation and strengthen the local ecosystem
- ▶ Provide up-to-date information on companies' technologies so we can highlight the island's current capabilities
- ▶ Maintain open communication with the InvestPR team to recommend business attraction opportunities
- ▶ Partner on events and initiatives to continue promoting the local pharmaceutical industry

THANK YOU THANK YOU

info@investpr.org
www.investpr.org
(+1) 787-966-7642